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Linksys Partner Connection Newsletter



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MARKETING

LINKSYS WELCOMES BABYTEL AS NEW LVS9000 ITSP IN CANADA

Linksys welcomes babytel (Montreal Canada) as an authorized Linksys Internet Telephony Service Provider (ITSP). BabyTEL will support Linksys VARs with their VoIP services in Canada for the LVS9000 SMB VoIP Solution.

babyTEL's business VoIP Service offers excellent features and creative fixed price packages compared with traditional telephone services. babyTEL's services were developed to meet the requirements of today's businesses that need to support virtual presences, multiple locations, satellite offices, mobile work force, and tele-workers. These customers will benefit from the rich features, flexibility and scalability that all help increase productivity while driving down the communication costs.

As a Linksys and babyTEL authorized dealer, bundling Linksys LVS9000 with babyTEL VoIP service will allow dealers the ability to deliver a full solution to the customers. This is an exciting new opportunity for recurring revenues, increased customer satisfaction and retention and enhanced competitiveness.

babyTEL will show you that you are doubling your per customer profitability when you offer a complete bundled solution to your customers!

babyTEL has designed an easy step-by-step Partner Program for Linksys dealers. The program is segmented into three main components - sales, process and technical. Each section is composed of training and supporting documentation.

Details on babyTEL VAR programs and VoIP Service at www.babytel.ca/enterprise

