



Grandstream and babyTEL Announce Interoperability



Grandstream and babyTEL announce interoperability with Grandstream's All-in-1 IPPBX

Brookline, MA (June 27, 2008) - Grandstream Networks, a globally recognized manufacturer of feature rich , cost-effective IP-PBX's, enterprise SIP trunking gateways, and IP voice and video endpoints for the worldwide VoIP market announced today that their newly available IP-PBX series, the GXE502x has achieved interoperability with the SIP network of social VoIP pioneer babyTEL (www.babyTEL.ca). Both companies are pleased to announce the availability of babyTEL SIP Trunk and associated VoIP features bundled with Grandstream's all-in-1 IPPBX. The combined product-service offering is certified interoperable by both companies, guaranteeing that babyTEL's carrier-grade VoIP service works seamlessly with the Grandstream's IP-PBX.

The GXE502x appliance is a powerful all-in-one voice + video + fax + data communication solution for the small to medium sized business, especially companies with sub-30 seats per location. The GXE502x takes modern business communication systems to a heightened level of innovation, quality, reliability, ease of deployment and affordability. BabyTEL will offer a bundle for their services with this product. babyTEL's Enterprise VoIP Service offers unparalleled features and creative fixed price packages compared with traditional telephone services. babyTEL's services were developed to meet the requirements of today's businesses that need to support virtual presences, multiple locations, satellite offices, mobile work force, and tele-workers.

"We are pleased to have achieved comprehensive interoperability with babyTEL on our newly generally available GXE502x," stated David Li, CEO of Grandstream. "SIP trunking partners like babyTEL maximize the product's value by assuring full interoperability and premium quality IP call termination for the GXE502x. The babyTEL-Grandstream partnership represents our continued commitment to offering broadly interoperable and powerful IP voice solutions to the SMB market."

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"This announcement represents babyTEL's continued commitment to providing cost effective VoIP solutions to the SMB," said Stephen Dorsey, President and CEO of babyTEL. "We are very pleased to have the opportunity to work with a world-class organization like Grandstream. Our combined solution is loaded with valuable features and benefits and we look forward to supporting Grandstream dealers in offering a total telephone solution to the business community."



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About Grandstream

Grandstream Networks, Inc. is an award-winning designer and manufacturer of next generation IP voice and video products for broadband networks. Grandstream's products deliver superb sound and picture quality, rich telephony features, full compliance with industry standards, and broad interoperability with most service providers and 3rd party SIP based VoIP products. Grandstream is consistently recognized in the VoIP industry for their innovation, affordability and superior value in their products. Grandstream Networks is a private company headquartered in Brookline, MA with offices in Los Angeles, Dallas and China. For more information, please visit www.grandstream.com.

About babyTEL

Networks with its Telephone application on Facebook. babyTEL is an established company with a 15-year track record of developing innovative and successful new telecom products and services, including the first platforms for the deployment of fax over IP in large-scale networks and networked unified messaging. Customers include major carriers and Fortune 10 companies. For more information, please visit www.babytelusa.com.

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